Group-wide Key Performance Indicator (KPI) Definitions

Adjusted total revenue (£m)

Adjusted total revenue represents revenue from products and services and interest on client money less cost of hedging, excluding certain costs relating to the tastytrade acquisition.

Adjusted net trading revenue (£m)

Represents the transaction fees paid by clients (client income), net of introducing partner commissions, our external hedging costs, client trading profit and losses, and corresponding hedging profits and losses, on an adjusted basis.

Adjusted net trading revenue generated from non-OTC products (%)

Represents net trading revenue generated from exchange traded derivatives and stock trading and investments, on an adjusted basis.

Adjusted profit before tax margin (%)

Measures the profit that we generate as a percentage of total revenue, prior to tax charges, on an adjusted basis.

Net own funds generated from operations (£m)

Measures the level of net own funds (cash) that we generate from our operations after deductions for taxes.

Total number of active OTC derivative clients (000)

The total number of clients who have generated revenue in the relevant financial year by trading our OTC derivative products.

Platform uptime (%)

This measures the percentage of time that IG's online trading platforms were online during the financial year. Partial outages or degradation of service are included as uptime.

ESG KPI: scope 1–3 greenhouse gas emissions per employee (TCO $_2$ e)

Total scope 1–3 greenhouse gas emissions in the financial year, divided by average headcount during the year ended 31 May 2022.

ESG KPI: young people benefiting from our Brighter Future initiatives globally

Total benefiting from collaboration between IG Group and charity partners such as Teach First. This includes both direct and indirect impact.